

23rd November 2016

Interview with Engerati: Sebastian Waldburg on Investor Days Lisbon

Energy efficiency Europe: The battle for project financing

In Europe, the market for energy savings companies (ESCO) is showing signs of growth. Revenues amounted to \$2.7bn in 2015, according to Navigant Research.

And the Energy Efficiency Directive in 2012 - with its target of cutting energy consumption by 20% less by 2020 - is a regulatory move to standardise and develop the sector.

But does the ESCO market have investor confidence? Founding Partner Sebastian Waldburg told Engerati that the financial sector classifies energy efficiency projects such as building retrofitting under renewable energy.

See the complete interview [here](#).